



RESULTS Goes FAR – based, that is...

RESULTS is now authorized to do business with any Federal agency which utilizes the Federal Acquisition Regulation (FAR) with an interagency acquisition certification. All acquisitions must relate to aviation safety and security requirements. Call us for details!

End-of-Year is HERE. Let RESULTS Help!

The end of the year is fast approaching! As requirements are being initiated, budget dollars are expiring. Let RESULTS help ensure your projects will be completed.

End-of-Year Reminders:

- * September 10 - PRISM shuts down. No contracts will be awarded after this date for FY04.
- * September 15 - last day RESULTS will accept funding associated with bonafide need.

Electronic Invoicing News

Did you know that 90 percent of all invoices for RESULTS contracts are submitted electronically? This functionality has proven to be the easiest method for both contractors and their COTRs to relay information thus ensuring proper payment is authorized and promptly paid. FY04 transitions to Delphi and PRISM created multiple challenges to this process, but RESULTS customers and contractors have persevered. Any payment issues that have surfaced this year were primarily due to these transitions and should be close to resolution on all accounts. If you are a contractor with remaining outstanding invoices or a customer with a contractor needing to be paid, please contact us immediately. Our goal is to ensure prompt payment requirements are met while continuing to promote e-commerce capabilities within the agency. Your feedback is important to us.

Value-Added Services

RESULTS is dedicated to providing the best possible customer service. In this effort, we will be

New RESULTS Vehicles

Contrary to popular opinion, RESULTS is not a vehicle. RESULTS is an acquisition service with the potential of providing multiple acquisition vehicles. Currently RESULTS has one vehicle for awarding contracts – through our Basic Ordering Agreement (BOA) and Qualified Vendors List (QVL). With the BOA vehicle well established, it's time to explore other vehicles to better serve our customers' needs. Imagine a schedule of pre-awarded or multiple award RESULTS specialty vehicles, IDIQs and the like. Look forward to these expanded capabilities within RESULTS.

DC Office Update

supplementing our offerings with other value-added services at no cost to you. Financial statements for each contract awarded through the RESULTS office will be generated quarterly to line up with the FY quarters. The first reports were distributed July 16, 2004, with an end of year report to follow in October 2004. Similar services are anticipated in upcoming months!

And Finally...

Don't forget to visit our new Web site at results.faa.gov. Let RESULTS help you through the whole process – anywhere from requirements development to contract administration. Our team of experts specialize in making your acquisitions Quick, Simple and Professional. Contact us today.

We moved! The RESULTS DC Office is now located in the NASSIF building room 2418. Through the summer months, anticipate seeing RESULTS staff from OKC covering the office and scheduling visits. If you would like to schedule a face-to-face meeting with someone from RESULTS, please contact Ken Frengs at 202-366-0573.

RESULTS Opportunities

This is what our qualified vendors can expect to see in the subject line for every opportunity that is put out for bid through the RESULTS office. For further ease of recognition, our COs will put "RESULTS Opportunity" in the subject line of e-mails distributing Screening Information Requests (SIRs).

Results National Contracting Service

www.results.faa.gov

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